

<u>Tentative Structure</u> <u>Unsecured Sales Invoice Discounting</u> (<u>Up to 20 Crores</u>)

Product Type	Unsecured Sales Invoice Discounting
Customer Profile to be discounted	Sales Invoices of customers falling under any of below criteria can be explored for discounting: ➤ Listed on NSE/BSE (Having Credit rating BBB+ & above) ➤ Online Players Like Amazon, Flipkart, Jabong, Myntra etc. or other similar players ➤ Customers having sizable turnover (around 1K Crore & above) ➤ Any other new category of customers can be explored
Eligible Borrower	 All Type of Establishment (Except HUF) Rating Not Required
Loan Amount/Limit Size	From 1 Crore- 20 Crore(Depending on Invoice size and credit terms with Customers)
Tentative IRR	9% -15% Per Annum
Tenure of Bill	60,90 upto 120 days
Documents Requirement (For initial Check)	 KYC of Borrower/Promoter/Director/Partner. Last three-Year Audited Financials. Invoice copy of customers Description of goods sold/Services rendered Credit Terms with customers
Advantages	 No Collateral & Off-Balance Sheet Product Completely end to end digital process of funding All Type of Customers can be explored (Not necessarily 'A' rated customers) Disbursement can be done very quickly Quick Approval for increase in Credit Line for same customers in proportion with the increasing volume with that customer

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