

<u>Tentative Structure</u> <u>Unsecured Funding Against Export Invoices</u> (Up to 10 Million USD)

Product	Unsecured Export Financing Limits
Loan Amount	Upto 10 USD Mns
Loan	80% - 90 % of Invoice Value
Security	No Collateral or Additional Security
Recourse	No Recourse on Indian Exporter
Tentative IRR	6.00% - 7.00 % P.A. (All Inclusive)
Tenure	 <u>Limit Tenure</u> - 1 year (Limit Can be rollover by mutual consent) <u>Cycle Tenure</u> - upto 90 days from BL date (Depending on Invoice terms)
Eligible Sector	All
Tentative TAT	Sanctioned within 5-7 days after submission of documents.
Process	 Brief process and structure of the said export financing is as under: Lender will approve the customer/transaction and assign credit limits for each approved customers/ transactions. On Exports: Exporter will submit scan copy of all shipment documents to the lender by mail and lender will verify the same. Post Verification: Lender will take confirmation from the customers to whom shipment is made over mail and once it's confirmed by the customer lender will release the funds to the exporter. Funding will be done up to 80% - 90% of the value of invoice on non – recourse basis. On due date once customer makes the payment to lender than lender will adjust their dues and release the balance surplus amount to the Indian exporter.
Advantages	 No Collateral or Additional Security Foreign Currency Funding at Competitive rates No NOC required from the current bankers Off Balance Sheet funding Complete Flexibility – One Transaction or all transaction with a particular customer can be funded.

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